

ROLL NUMBER: P25703075**Mr. Ashok Appa Jagtap**
Male**DOB**

20-Nov-2001

TECHNICAL SKILLS

- MS-CIT
- Excel
- MS Office.

PERMANENT ADDRESS

AT.Kanhobachiwadi TQ.Shirur Kasar
Dist-Beed
City: Beed
State: Maharashtra
Pincode: 413249

LANGUAGE

- Marathi
- Hindi
- English

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	6.80	2027
B.Sc. (Hons.) <i>Agriculture Business Management</i>	MAHATMA PHULE KRISHI VIDYAPEETH RAHURI	70.6	2025-May
Intermediate <i>Science (PCB)</i>	PATHARDI-AHEMADNAGAR-MAHARASHTRA	72.31	2020-Feb
High School	LATUR-MAHARASHTRA	81.2	2018-Mar

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 7 Weeks)**Majestic Realities**

04-May-2026 - 27-Jun-2026

7 Weeks**PROFILE:** Digital marketing and sales

- Generated and qualified leads through digital marketing, referrals, and online campaigns
- Handled customer calls, WhatsApp inquiries, follow-ups, and lead conversion.
- Created marketing content and managed social media platforms.
- Presented project details, pricing, payment plans, and investment benefits.
- Coordinated site visits and supported sales negotiations.
- Managed CRM, MS Excel, customer records, and daily sales reports.
- Conducted market research and competitor analysis.

CERTIFICATION DETAIL

- MS-CIT
- Success with Integrity: Business Ethics Foundation
- Supply Chain Sourcing
- Successful Career Development
- Qualitative Research Methods
- Negotiation, Mediation, and Conflict Resolution - Capstone Project
- Introduction to Marketing
- Getting started with Microsoft Office 365
- Negotiation Fundamentals
- International Business I
- Operations Management

ACHIEVEMENT DETAIL

- Actively participated in NSS community awareness programs.
- Worked on Human Rights, Indian Judiciary, and Constitutional awareness.
- Contributed to legal literacy and community outreach activities.
- Developed communication, teamwork, leadership, and social responsibility.
- Gained a better understanding of justice, equality, and civic responsibility.