

ROLL NUMBER: P25703073


Mr. Aditya Chandrashekhar Patil
Male

DOB

17-Jun-2001

TECHNICAL SKILLS

- MS Excel
- MS PowerPoint
- Market Research & Data Analysis
- Client Relationship Management
- Sales Pipeline & CRM Management
- Stakeholder Coordination
- Business Development
- Report & Presentation Preparation

PERMANENT ADDRESS

D-405 SARTTHI SKYBAY PHASE 2,
 BALEWADI, PUNE
 City: Pune
 State: Maharashtra
 Pincode: 411045

LANGUAGE

- English
- Hindi and Marathi

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	7.20	2027
B.Sc. (Hons.) <i>Agriculture Business Management</i>	MAHATMA PHULE AGRICULTURAL UNIVERSITY	77.1	2024-May
Intermediate <i>Science (PCB)</i>	STATE BOARD OF MAHARASHTRA	66.77	2019-Feb
High School	STATE BOARD OF MAHARASHTRA	73.2	2017-Mar

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 65 Weeks)
Centrum wealth Ltd.

04-May-2026 - 30-Jun-2026

8 Weeks
PROFILE: Wealth management intern

- Researched and compared 25–30 investment products, including mutual funds and fixed-income instruments, to support investment research and portfolio review activities.
- Supported the review of client portfolios worth approximately ₹8–10 crore, assisting the Wealth Management team with analysis and portfolio-related activities.
- Prepared 10–12 client and internal reports/presentations, summarising investment information and key observations for team and advisory discussions.
- Assisted with documentation and portfolio-related activities across approximately 15–20 client accounts, helping maintain accurate and organised client records.

Proptranxact (Surrealt Ventures LLP)

01-Jan-2025 - 30-Jun-2025

25 Weeks
PROFILE: Market Research, Sales and Business Development

- Analysed 30–40 property listings and comparable projects, comparing prices, demand-supply trends and competitor activity to support market research and client discussions.
- Generated around 50–60 prospective leads through research, networking and market mapping, while maintaining CRM records and following up on enquiries through the sales pipeline.
- Prepared property comparisons and client presentations and supported around 20–25 client meetings and site visits, helping understand client requirements and shortlist suitable options.
- Coordinated with developers and internal teams to address client queries, manage follow-ups and support negotiation and transaction-related activities.
- Contributed to property transactions worth approximately ₹1–2 crore through market research, client coordination, site visits and sales support.

Syngenta Foundation India

15-Dec-2023 - 31-Jul-2024

32 Weeks
PROFILE: Intern at IRise Program

- Planned and coordinated 28 training batches under the iRise pilot, supporting delivery of a 22-day residential training programme across 8 states.

- Coordinated with RSETIs, KVKS, cooperative training centres, NRLM, NABARD, training partners, vendors and candidates to align schedules, operational requirements and programme activities.
- Supported programme tracking, reporting and documentation, with pilot outcomes including 731 candidates trained, 239 receiving internship opportunities and 30 hired by SIPL as MDOs.
- Identified operational requirements and improvement opportunities related to training-centre selection, stakeholder coordination and programme execution, supporting smoother implementation across locations.

CERTIFICATION DETAIL

- NISM V-A Mutual Funds Distributor
- NISM XXI-A PMS Distributor

ACHIEVEMENT DETAIL

- Supported around 20–25 client meetings and property site visits at Proptranxact, contributing to client requirement analysis, property presentations, follow-ups and transaction support.
- Generated around 50–60 prospective leads and maintained CRM follow-ups, gaining practical experience in managing a sales pipeline and client relationships.
- Coordinated 28 training batches across 8 states for Syngenta Foundation India's iRise pilot programme, contributing to training delivery for 731 candidates.
- Worked with a wide network of training centres, government-linked institutions, vendors and candidates, helping coordinate activities and resolve operational requirements across locations.
- Prepared client and internal presentations during internships at Centrum Wealth and Proptranxact, strengthening my ability to present information clearly and support business discussions.