

ROLL NUMBER: P25703070

Mr. Kushagra Singh

Male

DOB

05-Mar-1993

TECHNICAL SKILLS

- Advance Excel
- Power BI

PERMANENT ADDRESS

C/o Pramod Singh, Defence Colony,
 Cantonment, Varanasi
 City: Varanasi
 State: Uttar Pradesh
 Pincode: 221002

LANGUAGE

- ENGLISH
- HINDI

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	8.07	2027
B.Tech <i>Mechanical Engineering</i>	BHARATI VIDYAPEETH	72.8	2018-Jul
Diploma	BHARATI VIDYAPEETH JAWAHARLAL NEHRU INSTITUTE OF TECHNOLOGY, PUNE, MAHARASHTRA	64.82	2015-Jun
Intermediate <i>Science (PCM)</i>	CENTRAL BOARD OF SECONDARY EDUCATION, RAIGARH, CHHATTISGARH	61.6	2010-May
High School	CENTRAL BOARD OF SECONDARY EDUCATION, RAIGARH, CHHATTISGARH	71.8	2008-May

TOTAL WORK EXPERIENCE: 61 month(s)
VAUTID India Private Limited

10-Jun-2020 - 12-Jul-2025

5 Years, 1 Months, 2 Days
PROFILE: Production Engineer, Sales Coordinator

Sales & Logistics Coordinator | Jun 2023 – Jul 2025

- Optimized freight planning through route optimization and load allocation, while onboarding additional part load transportation vendors to improve logistics cost efficiency.
- Coordinated across Sales, Production, Planning, Quality and Finance to improve order execution and on time delivery.
- Managed channel partner coordination and dispatch execution against delivery plans, resolving order fulfilment and supply issues.
- Managed end-to-end commercial and logistics documentation including **POs, SOs, invoices, packing lists and shipping documents**.
- Resolved customer and channel partner supply issues by coordinating with internal functions and external logistics partners.
- Supported demand planning by analysing historical sales trends and aligning requirements with production schedules.

Production Engineer | Jun 2020 – May 2023

- Managed daily production activities, manpower allocation and shop floor operations to support production plans, quality requirements and timely dispatch.
- Supervised production floor operations and coordinated dispatch documentation for supply-chain visibility.
- Reduced equipment downtime through preventive maintenance and root cause analysis, implementing corrective and preventive actions.
- Collaborated with Procurement, Quality and Logistics teams to identify bottlenecks and improve internal supply chain workflow.
- Trained production operators on lean manufacturing practices, quality control and safety compliance.

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 12 Weeks)
Jindal Steel and Power limited

27-May-2014 - 23-Jun-2014

3 Weeks
PROFILE: Summer Training

Worked as an intern to improve the efficiency of the Blast Furnace

N. Ranga Rao & Sons Private Limited (Cycle Pure Agarbathies)

04-May-2026 - 10-Jul-2026

9 Weeks**PROFILE:** Supply Chain Management Intern

- Analysed **29 months of sales data (~1.4 million records)** to identify demand patterns, seasonality and business trends.
- Conducted **ABC analysis across ~5,000 SKUs** to identify high value items and prioritize inventory management.
- Developed and compared demand forecasting models to support demand planning and forecast accuracy improvement.
- Built interactive Power BI dashboards covering sales performance, inventory and supply chain KPIs.
- Used Excel and Power Query for data cleaning, transformation and validation of large scale datasets.
- Generated data driven recommendations for inventory optimization and reduction of stock related inefficiencies.

CERTIFICATION DETAIL

- Google: Foundations of Project Management
- Lean Six Sigma Green Belt

ACHIEVEMENT DETAIL

National Business Plan Championship- IIM Bangalore

Represented NICMAR University, Pune at the National Business Plan Championship hosted by the Indian Institute of Management (IIM), Bangalore. The team successfully advanced to the final round of the competition, demonstrating strong business acumen, strategic thinking, and presentation skills.