

ROLL NUMBER: P25703058



Mr. Mohit Harshal Chhaged
Male

DOB

12-Apr-2003

TECHNICAL SKILLS

- MS Office
- MS Project
- Digital Marketing
- Power BI
- Market Research & Lead Generation
- Data Entry and Management
- Prompt Engineering
- SQL
- Python

PERMANENT ADDRESS

PLOT NO: 06, FLAT NO: 101,
SHANTAI, CTS2218, VATAN
NAGAR, TALEGAON DABHADE,
PUNE: 410507
City: Pune
State: Maharashtra
Pincode: 410507

LANGUAGE

- English
- Hindi
- Marathi
- Marwadi
- German

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	7.63	2027
BBA <i>Other</i>	SAVITRIBAI PHULE PUNE UNIVERSITY	75.47	2024-Jun
Intermediate <i>Commerce</i>	MAHARASHTRA STATE BOARD OF SECONDARY AND HIGHER SECONDARY EDUCATION, PUNE	71.5	2021-Apr
High School	MAHARASHTRA STATE BOARD OF SECONDARY AND HIGHER SECONDARY EDUCATION, PUNE	75	2019-Mar

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 13 Weeks)

EZ REALTY

04-May-2026 - 04-Jul-2026

8 Weeks

PROFILE: BUSINESS ANALYST

- Conducted market research and competitive analysis to support real estate investment and pricing decisions.
- Analyzed property and customer data using Excel to generate actionable business insights and reports.
- Prepared business presentations, dashboards, and feasibility reports for management.
- Performed lead analysis, CRM updates, and customer data management to improve sales tracking.
- Assisted in cold calling, lead qualification, customer follow-ups, and property coordination beyond assigned responsibilities.
- Supported the sales team by facilitating site visits and contributing to residential property sales through client interaction.
- Collaborated with cross-functional teams to improve reporting processes and operational efficiency.

TOOLTECH GLOBAL ENGINEERING PVT LTD

10-Jun-2024 - 15-Jul-2024

5 Weeks

PROFILE: BUSINESS DEVELOPMENT ASSOCIATE

- **Lead Generation & Client Outreach** – Identified potential clients and initiated engagement for engineering design solutions.
- **Proposal Development** – Assisted in preparing business proposals, quotations, and presentations
- **Market Research** – Analyzed industry trends and competitor offerings to identify sales opportunities.
- **CRM Management** – Maintained client databases and tracked sales pipeline progress.
- **Collaboration** – Coordinated with the design and technical teams to align solutions with client needs.

CERTIFICATION DETAIL

- Basic to Advanced Structured Query
- Basic to Advanced Microsoft Power BI
- Basic to Advanced Microsoft Excel
- Digital Marketing
- IBM Basics of Business Analysis
- Marketing Fundamentals

- Operations Management
- Negotiations Fundamentals
- Data Visualization and Dashboards with Excel and Cognos
- Business Analysis: Process Modeling & Requirements Gathering

ACHIEVEMENT DETAIL

- Best Placement Volunteer Award: NESS WADIA COLLEGE OF COMMERCE, 2022-23
- Principal's Award of NESS WADIA COLLEGE OF COMMERCE. For significant contributions to college development, 2023-24
- HR Headhunter - National Finalist- Atharv Ranbhoomi- IIM INDORE, 2024
- Cricket Tournament Winner, Inter College Cricket Tournament (Jr. College), 2020
- Badminton (Doubles) Semi-Finalist, Inter College Badminton Tournament, Modern College, 2022-23
- Model United Nations at Christ Lavasa: Verbal Mention in JCC Committee, 2023