

ROLL NUMBER: P25706008**Mr. Aranga Subramaniam S**

Male

DOB

09-Sep-2001

TECHNICAL SKILLS

- AutoCAD
- MS Office
- Primavera

PERMANENT ADDRESS

7/310, Sengulam Street,
Veerasigamani, Sankarankovil
City: Tenkasi
State: Tamil Nadu
Pincode: 627862

LANGUAGE

- ENGLISH
- TAMIL

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-SEM	NICMAR University, Pune	8.32	2027
B.Tech <i>Civil Engineering</i>	B. S. ABDUR RAHMAN CRESCENT INSTITUTE OF SCIENCE AND TECHNOLOGY	80	2023-May
Intermediate <i>Science (PCM)</i>	CENTRAL BOARD OF SECONDARY EDUCATION	73.6	2019-May
High School	CENTRAL BOARD OF SECONDARY EDUCATION	84.5	2017-Jun

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 8 Weeks)**RenewXpert Solutions Llp**

04-May-2026 - 04-Jul-2026

8 Weeks**PROFILE:** Business Development Trainee

- **Highly motivated Business Development Intern with a strong understanding of Solar PV EPC solutions and commercial solar markets. Skilled in lead generation, client outreach, and supporting the preparation of technical-commercial proposals.**
- **Lead Generation: Screened commercial companies to identify viable solar rooftop prospects. Cold Outreach: Contacted industry decision-makers via cold calls and LinkedIn. Data Synthesis: Maintained the CRM pipeline tracking active business leads. Feasibility Analysis: Gathered client utility bills for engineering shadow analyses. Proposal Support: Assisted managers in preparing technical-commercial sales pitches. Market Research: Researched regional net metering policies and competitor pricing. Sales Support: Prospecting, Cold Outreach, CRM, Pitch Decks. Solar Knowledge: C&I Rooftop, Net Metering, PV Basics.**

ACHIEVEMENT DETAIL

- 1) Two years of experience in structural design .
- 2) Prepared detailed post-tension layout drawings for commercial RCC structures, ensuring compliance with IS codes and project specifications. "I worked there for one year".
- 3) Designed steel connections (axial,shear, moment, base plate, and splice connections) as per BS code and Euro code, delivering accurate calculation reports for client approval. I

worked there for one year.

4) Coordinated with structural design and site execution teams to resolve detailing and constructability issues, minimizing drawing revisions and site delays.

5) Optimized tendon layouts and steel connection designs to improve material efficiency without compromising structural safety.

6) Utilized structural software and drafting tools (MathCAD, AutoCAD, SCS, Ideastatica and Masterseries) to perform analysis, detailing, and documentation with high accuracy.

7) I'm in student council and holding a position of event coordinator and conducted 3 major events, 5 festivals and various cultural nights. I managed 10 clubs and 3000+ students for all conducting all these events.