

ROLL NUMBER: P25703066**Mr. DEV ASHARA**

Male

DOB

25-Mar-2003

TECHNICAL SKILLS

- MS Office

PERMANENT ADDRESS

A/003 Dhoop Chav Bldg, Ambadi
Road Cross, Near Sai Garden, Vasai
West,
City: Palghar
State: Maharashtra
Pincode: 401202

LANGUAGE

- English
- Hindi
- Gujarati
- Marathi

INTERESTS

- Travelling
- sports

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	6.92	2027
BMS <i>Finance</i>	MUMBAI UNIVERSITY	62.5	2024-Oct
Intermediate <i>Commerce</i>	MAHARASHTRA STATE BOARD OF SECONDARY AND HIGHER SECONDARY EDUCATION, PUNE	78.33	2021-Mar
High School	MAHARASHTRA STATE BOARD OF SECONDARY AND HIGHER SECONDARY EDUCATION, PUNE	71	2019-Mar

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 16 Weeks)**VANTAGE KNOWLEDGE ACADEMY**

31-Jan-2025 - 31-Mar-2025

8 Weeks**PROFILE:** BUSINESS DEVELOPMENT EXECUTIVE

- Engaged with prospective customers generated through Meta Ads, newspapers and college seminars, understanding their requirements and guiding them toward suitable professional courses.
- Applied consultative selling by matching customer needs, academic background and career goals with relevant offerings such as CMT and CPA.
- Managed counselling, follow-ups and lead progression to support conversions, strengthening customer communication and relationship-management skills.
- Worked across lead generation, requirement understanding, follow-up and conversion stages, providing practical exposure to the sales funnel.

RECEIVABLES EXCHANGE OF INDIA LIMITED

04-May-2026 - 04-Jul-2026

8 Weeks**PROFILE:** Operations Intern

- Supported end-to-end operational workflows on a digital transaction platform, including transaction processing, workflow monitoring and records management.
- Coordinated with cross-functional teams to support timely completion of operational activities and maintain process continuity.
- Contributed to process-optimization initiatives focused on improving operational efficiency, documentation and workflow visibility.
- Gained practical exposure to digital supply-chain finance operations and structured process management.

CERTIFICATION DETAIL

- Business Analytics with Excel
- Operations Management
- Mastering Logistics & Supply Chain Strategy Skills
- Supply Chain Sourcing
- Negotiation Fundamentals

ACHIEVEMENT DETAIL**Hospitality Coordinator, Student Council - NICMAR University, Pune**

Coordinated hospitality related requirements and supported event execution and stakeholder coordination.