

**ROLL NUMBER:** P25700429**Mr. Tanmay Manishrao Girhe**  
Male**DOB**

08-Dec-2001

**TECHNICAL SKILLS**

- AutoCAD
- MS Office
- MS Project
- Primavera.

**PERMANENT ADDRESS**AT POST. RAJDHANI SQUARE,  
HIWARKHED TQ. TELHARA DIST.  
AKOLA 444103

City: Akola

State: Maharashtra

Pincode: 444103

**LANGUAGE**

- ENGLISH
- HINDI
- MARATHI

**SUMMARY OF QUALIFICATION**

| Course / Programme                 | Board / University Name                     | CGPA/ (%) | Passing Year |
|------------------------------------|---------------------------------------------|-----------|--------------|
| MBA-ACM                            | NICMAR University, Pune                     | 9.05      | 2027         |
| B.Tech<br><i>Civil Engineering</i> | SHIVAJI UNIVERSITY, KOLHAPUR, MAHARASHTRA   | 80        | 2024-Jun     |
| Diploma                            | GOVERNMENT POLYTECHNIC, NAGPUR, MAHARASHTRA | 86.85     | 2021-Sep     |
| High School                        | CENTRAL BOARD OF SECONDARY EDUCATION DELHI  | 80.4      | 2018-May     |

**INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 9 Weeks)****NAVALE BUILDERS, NARHE, PUNE**

01-Nov-2020 - 17-Nov-2020

**2 Weeks****PROFILE:** INTERN

- Monitored site quality and safety compliance.
- Coordinated between site engineers and workers for smooth execution.

**Pidilite Industries**

04-May-2026 - 26-Jun-2026

**7 Weeks****PROFILE:** Market Research Analyst

- Led market potential and opportunity analysis for waterproofing in the MLB segment across the Eastern and Raipur regions.
- Mapped and segmented MLB accounts by project stage and value to prioritize high-potential business opportunities.
- Conducted stakeholder and power mapping across developer organizations to strengthen specification influence.
- Analyzed procurement practices, buying behavior, and channel dynamics to benchmark competitive positioning.
- Built a structured project funnel and opportunity pipeline, translating market research into actionable business insights.

**CERTIFICATION DETAIL**

- MS CIT
- Sustainable Construction Management Certificate
- Foundations of Project Management
- Lean Management Fundamentals
- Green Building Assessment and Certifications
- Comfort in Building