

ROLL NUMBER: P25703073


Mr. Aditya Chandrashekhar Patil
Male

DOB

17-Jun-2001

TECHNICAL SKILLS

- MS Excel
- MS PowerPoint
- Market Research
- Data Analysis
- Report & Presentation Preparation
- CRM & Database Management

PERMANENT ADDRESS

D-405 SARTTHI SKYBAY PHASE 2,
BALEWADI, PUNE
City: Pune
State: Maharashtra
Pincode: 411045

LANGUAGE

- English
- Hindi and Marathi

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	7.20	2027
B.Sc. (Hons.) <i>Agriculture Business Management</i>	MAHATMA PHULE AGRICULTURAL UNIVERSITY	77.1	2024-May
Intermediate <i>Science (PCB)</i>	STATE BOARD OF MAHARASHTRA	66.77	2019-Feb
High School	STATE BOARD OF MAHARASHTRA	73.2	2017-Mar

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 65 Weeks)
Centrum wealth Ltd.

04-May-2026 - 30-Jun-2026

8 Weeks
PROFILE: Wealth management intern

- Researched and compared 25 to 30 investment products, including mutual funds and fixed-income instruments, to support investment research and portfolio review activities within the Wealth Management team.
- Supported the review of client portfolios with an aggregate value of approximately 8 to 10 crore rupees, assisting with investment analysis and portfolio-related activities.
- Prepared 10 to 12 client and internal reports/presentations during the 8 week internship, summarising investment information and portfolio observations for team and advisory discussions.
- Assisted with client documentation and portfolio-related activities across approximately 15 to 20 accounts, helping maintain accurate and organised records.

Proptranxact (Surrealt Ventures LLP)

01-Jan-2025 - 30-Jun-2025

25 Weeks
PROFILE: Market Research, Sales and Business Development

- Analysed 30 to 40 property listings and comparable projects, comparing prices, demand-supply trends and competitor activity to support market research and client discussions.
- Generated around 50 to 60 prospective leads through research, networking and market mapping, while maintaining CRM records and following up on enquiries.
- Prepared property comparisons and client presentations and supported around 20 to 25 client meetings and site visits, helping understand client requirements and shortlist suitable options.
- Worked with developers and internal teams to address client queries, coordinate follow-ups and support negotiation and transaction-related activities.
- Contributed to property transactions worth approximately 1 to 2 crore rupees through market research, client coordination, site visits and sales support.

Syngenta Foundation India

15-Dec-2023 - 31-Jul-2024

32 Weeks
PROFILE: Intern at IRise Program

- Planned and coordinated 28 training batches under the iRise pilot, supporting delivery of a 22-day residential training programme across 8 states in India.
- Coordinated with a diverse stakeholder network including RSETIs, KVKs, cooperative training centres, NRLM, NABARD, training partners, vendors and candidates to align schedules, operational requirements and programme activities.

- Supported programme KPI tracking, reporting and documentation, with pilot outcomes including 731 candidates trained, 239 candidates receiving internship opportunities and 30 candidates hired by SIPL as MDOs.
- Identified operational requirements and improvement opportunities related to training-centre selection, stakeholder coordination and programme implementation, supporting the programme's scalability across locations.

CERTIFICATION DETAIL

- NISM V-A Mutual Funds Distributor
- NISM XXI-A PMS Distributor

ACHIEVEMENT DETAIL

- At Centrum Wealth, supported the wealth-management team with investment research across mutual funds, equities and fixed-income products, portfolio-related analysis, client documentation, and preparation of reports and presentations for client advisory activities.
- At Proptranxact, analysed property prices, demand-supply trends and competitor activity to support market research and client discussions, while also contributing to lead generation, client meetings, property presentations, CRM tracking and transaction support.
- Coordinated 28 training batches across 8 states for Syngenta Foundation India's iRise pilot programme, helping deliver training to 731 candidates, of whom 239 received internship opportunities and 30 were hired by SIPL as MDOs.
- Worked closely with RSETIs, KVKs, NRLM, NABARD, cooperative training centres, vendors and candidates to coordinate programme activities, resolve operational requirements and support improvements in training-centre selection, stakeholder coordination and programme scalability.