

ROLL NUMBER: P25703070

Mr. Kushagra Singh

Male

DOB

05-Mar-1993

TECHNICAL SKILLS

- Advance Excel
- Power BI

PERMANENT ADDRESS

C/o Pramod Singh, Defence Colony,
 Cantonment, Varanasi
 City: Varanasi
 State: Uttar Pradesh
 Pincode: 221002

LANGUAGE

- ENGLISH
- HINDI

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	8.07	2027
B.Tech <i>Mechanical Engineering</i>	BHARATI VIDYAPEETH	72.8	2018-Jul
Diploma	BHARATI VIDYAPEETH JAWAHARLAL NEHRU INSTITUTE OF TECHNOLOGY, PUNE, MAHARASHTRA	64.82	2015-Jun
Intermediate <i>Science (PCM)</i>	CENTRAL BOARD OF SECONDARY EDUCATION, RAIGARH, CHHATTISGARH	61.6	2010-May
High School	CENTRAL BOARD OF SECONDARY EDUCATION, RAIGARH, CHHATTISGARH	71.8	2008-May

TOTAL WORK EXPERIENCE: 61 month(s)
VAUTID India Private Limited

10-Jun-2020 - 12-Jul-2025

5 Years, 1 Months, 2 Days
PROFILE: Production Engineer, Sales Coordinator

Production Engineer (June 2020- May 2023)

- *Managed production schedules, ensuring timely delivery of products while maintaining high quality standards.
- * Performed root cause analysis and implemented corrective actions.
- * Communication with other team members to enhance process and performance.
- * Supervised the entire production process and prepared proper documents for dispatch.
- * Train the team on best practices to optimize production and improve quality.
- * Reduced equipment downtime by performing regular maintenance checks and addressing issues promptly.
- *Led the development of a high-performing production team, resulting in a measurable increase in operational efficiency and output.

Sales Coordinator (June 2023-July 2025)

- * As a Sales Coordinator, I was responsible for supporting the sales team, ensuring smooth operations, and optimizing sales processes.
- * I was Coordinating between different departments(Sales, Production, logistics and Finance)
- * Managed Purchase Orders, Sales Orders, Invoices, and Shipping documents.
- * Communicated with Channel Partners regarding Orders, deliveries, and inquiries.
- * Resolving customer complaints and escalating issues when necessary.
- * Initiated and led process improvements that significantly enhanced the sales team's response time, resulting in higher offer-to-order conversion rates.

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 12 Weeks)
Jindal Steel and Power limited

27-May-2014 - 23-Jun-2014

3 Weeks
PROFILE: Summer Training

Worked as an intern to improve the efficiency of the Blast Furnace

N. Ranga Rao & Sons Private Limited (Cycle Pure Agarbathies)

04-May-2026 - 10-Jul-2026

9 Weeks

PROFILE: Supply Chain Management Intern

- Analyzed large scale sales and demand data to identify demand patterns, seasonality and business trends.
 - Conducted ABC analysis to classify SKUs based on sales contribution and prioritize inventory management.
 - Developed and compared demand forecasting models to improve forecast accuracy and support demand planning.
 - Built interactive Power BI dashboards to monitor sales performance, inventory levels, and key supply chain KPIs.
 - Performed data cleaning, validation, and analysis using Excel and Power Query to ensure data accuracy.
 - Generated data-driven insights to support inventory optimization and reduce stock-related inefficiencies.
 - Collaborated with the supply chain team to understand business requirements and recommend forecasting-based improvements.
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- Prepared project reports, visualizations, and presentations to communicate findings and recommendations to management.

CERTIFICATION DETAIL

- Google: Foundations of Project Management
- Lean Six Sigma Green Belt