

ROLL NUMBER: P24703038**Mr. Shardul Konde**
Male**DOB**

24-Jun-2001

TECHNICAL SKILLS

- MS Office
- /

PERMANENT ADDRESS

Plot No. 10 Kadu Layout Panchawati
Katol, Nagpur 441302
City: Nagpur
State: Maharashtra
Pincode: 441302

LANGUAGE

- ENGLISH
- HINDI AND MARATHI

Profile Verification Status

- 10th Marksheet/Certificate is not verified.
- 12th Marksheet/Certificate is not verified.
- Graduation Marksheet/Certificate is not verified.
- Aadhar Card is not verified.
- PAN Card is not verified.
- Project / Internship details are not verified.

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	NA	2026
Graduation	RASHTRASANT TUKADOJI MAHARAJ NAGPUR UNIVERSITY	78.1	2023-Jun
Intermediate	STATE BOARD OF MAHARASHTRA	54.15	2019-May
High School	CENTRAL BOARD OF SECONDARY EDUCATION	79.8	2017-Jun

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 17 Weeks)**B2B Genie**

12-May-2025 - 12-Jul-2025

8 Weeks**PROFILE:** Product Development Intern**Roles & Responsibilities:**

- Analyzed pricing trends, demand patterns, and cost structures to support business feasibility assessments and strategic decision-making.
- Conducted extensive primary research with 250+ manufacturers and dealers, generating data-driven insights to evaluate market opportunities and business viability.
- Performed in-depth data analysis and mining to identify trends, inefficiencies, and growth opportunities, supporting management in strategic planning.
- Developed structured Excel-based analyses for tracking cost drivers, pricing scenarios, and demand forecasts, aiding in financial decision-making.
- Supported preparation of business reports and presentations, translating complex data into clear, actionable insights for stakeholders.
- Collaborated with cross-functional teams (Sales, Marketing, R&D) to align business strategies with market insights and operational capabilities.
- Gained exposure to large-scale manufacturing operations (700 MT/month), understanding cost structures, operational dependencies, and financial implications.
- Assisted in tracking key performance and cost metrics, contributing to budget monitoring and variance understanding.
- Maintained organized datasets and documentation to support reporting, analysis, and informed decision-making.

Research Project**Barriers in Quick Commerce: A Sustainable Framework"**

- Conducted primary research on operational barriers in India's quick commerce industry using data from 100 Q-commerce professionals across supply chain, logistics, operations, and technology functions.
- Designed and analyzed a 100-item structured questionnaire using IBM SPSS and Exploratory Factor Analysis (EFA) to identify critical operational challenges in Q-commerce.

- Identified and classified 10 major operational barrier factors including financial strain, last-mile delivery inefficiencies, workforce management, inventory disruptions, and customer expectation pressures.
- Developed a Composite Barrier Severity Index (CBSI) to prioritize business-critical operational risks and recommend strategic interventions.
- Proposed system-level managerial recommendations focused on profitability optimization, technology integration, workforce retention, and supply chain resilience.

B2B Genie

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CERTIFICATION DETAIL

- Financial Analyst | Udemy
- The Fundamentals of Digital Marketing | Google