

ROLL NUMBER: P24703052



Mr. Harsh Pawar
Male

DOB

15-Jun-2002

TECHNICAL SKILLS

- MS Office
- MS Project
- Tableau
- Python
- R studio
- Power BI

PERMANENT ADDRESS

802, Aman Society, Bhosalenagar,
Shivajinagar
City: Pune
State: Maharashtra
Pincode: 411007

LANGUAGE

- ENGLISH
- HINDI
- MARATHI

Profile Verification Status

- 10th Marksheet/Certificate is not verified.
- 12th Marksheet/Certificate is not verified.
- Graduation Marksheet/Certificate is not verified.
- Aadhar Card is not verified.
- PAN Card is not verified.

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	NA	2026
Graduation	DR. VISHVANATH KARAD MIT WORLD PEACE UNIVERSITY	77.4	2023-Apr
Intermediate	MAHARASHTRA BOARD OF SECONDARY AND HIGHER SECONDARY EDUCATION	60	2020-Feb
High School	CENTRAL BOARD OF SECONDARY EDUCATION	64	2018-May

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 18 Weeks)

AGILE CAPITAL SERVICES

11-Oct-2021 - 21-Dec-2021

10 Weeks

PROFILE: BUSINESS DEVELOPMENT INTERN

Focus: Personal Finance | Wealth Management | Client Engagement

- Conducted in-depth analysis of diverse financial products including Mutual Funds, ULIPs, Term Insurance, and Fixed Deposits to evaluate product suitability based on client risk profiles, return expectations, and prevailing market trends.
- Designed tailored investment strategies in collaboration with senior advisors, aligning recommendations with each client’s Investment Policy Statement (IPS) to achieve an optimal balance between growth, liquidity, and capital protection.
- Delivered tax-efficient advisory solutions by recommending investments under Section 80C and related provisions, enabling eligible clients to reduce taxable income by up to 20% annually through structured financial planning.
- Managed and retained a portfolio of 150+ clients, maintaining proactive communication and providing regular financial insights to ensure high client satisfaction and repeat engagement.
- Led client engagement and onboarding by initiating investment conversations, presenting customized product portfolios, converting prospects into long-term clients, and ensuring full compliance with regulatory requirements.

CUMMINS INDIA (KEP)

16-Jun-2025 - 15-Aug-2025

8 Weeks

PROFILE: Supply Chain & Operations Intern

Project: Customer First “ Right First Time | Focus: Reducing wrong shipments of 5C spares (Camshafts, Connecting Rods, Cylinder Blocks, Cylinder Heads & Crankshafts)

- Identified root causes of shipment mismatches by mapping end-to-end packaging-to-dispatch processes; applied Fishbone Diagrams and Pareto Analysis to prioritize high-impact error categories and enable data-driven corrective actions.
- Standardized packaging operations through visual SOPs, engine-model-based checklists, and structured Documentation, reducing ambiguity for a rotating contract workforce (~6-month cycles).

3. Gained comprehensive shop floor exposure across multiple plant zones to analyze spare part flow, packaging practices of look-alike parts, and quality checkpoints, improving Infrastructure layout efficiency.
4. Enhanced packaging & inventory accuracy by proposing segregation layouts, QR-based labelling, and ASN updates to minimize wrong part selection during dispatch.
5. Collaborated cross-functionally with logistics, operations, and dispatch teams to improve Teamwork, accountability, and inter-department coordination; presented findings using PowerPoint and Oracle data.
6. Developed training content and awareness material for temporary workers to reinforce SOP adherence; recommended periodic refresher sessions to address workforce turnover and knowledge gaps.
7. Analyzed error trends using MS Excel, pivot tables, and weekly dashboards to track deviations and quantify improvements; maintained daily part flow and error logs for effective Monitoring.
8. Applied Lean principles, Analytical thinking, and BASIC process mapping to drive low-cost, high-impact Optimization initiatives supporting the company's continuous improvement culture.

CERTIFICATION DETAIL

- Financial Risk Analysis
- Packaging and Labeling in International Trade
- Import Export Mangement
- KPMG Lean Six Sigma Green Belt

ACHIEVEMENT DETAIL

Leadership & Extracurricular Activities :

- **Hackathon Coordinator** – MIT-WPU Pune (Nov 2022 – Dec 2022):Managed logistics and operations for a state-level supply chain hackathon with 21+ teams.
- **Ideathon Team Member** – MIT-WPU Pune (Jan 2021 – Feb 2021): Assisted in planning and execution of creative business solution events.
- **Logistics Crew** – TECHNIKALA, NICMAR University (Jan 2025 – Mar 2025): Supported event logistics and on-ground coordination.
- **Class Representative** – MBA Program Batch 2024-26