

ROLL NUMBER: P24703050

**Mr. Rushikesh Kautikrao
Wagh**
Male

DOB

17-Jun-1999

TECHNICAL SKILLS

- MS Office
- MS Excel | PowerPoint | Word
- Data Dashboards (Streamlit.io)
- Power BI
- Project Documentation & Reporting

PERMANENT ADDRESS

Hs No. 5 Prithvi Nagar Satara
Parisar_x000D_ Beed By Pass
Auranagabd
City: Aurangabad
State: Maharashtra
Pincode: 431001

LANGUAGE

- ENGLISH
- HINDI AND MARATHI

INTERESTS

- Football
- Music

Profile Verification Status

- 10th Marksheet/Certificate is not verified.
- 12th Marksheet/Certificate is not verified.
- Graduation Marksheet/Certificate is not verified.
- Aadhar Card is not verified.
- PAN Card is not verified.

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	NA	2026
Graduation	OSMANIA UNIVERSITY	55	2023-Jun
Intermediate	MAHARASHTRA STATE BOARD OF SECONDARY AND HIGHER SECONDARY EDUCATION, PUNE	64.31	2018-Jun
High School	MAHARASHTRA STATE BOARD OF SECONDARY AND HIGHER SECONDARY EDUCATION, PUNE	70.2	2015-Mar

TOTAL WORK EXPERIENCE: 15 month(s)**Talentedge Education Vetures**

19-Sep-2022 - 25-Dec-2023

1 Years, 3 Months, 6 Days**PROFILE:** Admission counsellor(Business Development)

- Managed a sales pipeline of 1,000+ prospects, driving conversions through structured follow-ups and relationship building.
- Engaged with clients to understand needs and recommended suitable education products, demonstrating consultative selling approach.
- Delivered personalized presentations, improving client engagement and conversion rates.
- Maintained detailed CRM records and tracked performance metrics to support sales strategy and revenue growth.
- Collaborated with marketing and operations teams to ensure seamless customer experience and service delivery.

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 7 Weeks)**AGRIVIJAY**

12-May-2025 - 05-Jul-2025

7 Weeks**PROFILE:** PROJECT INTERN

- Built and maintained relationships with FPOs, rural clients, and stakeholders across 10+ villages, strengthening engagement and trust.
- Assisted in client onboarding and proposal development, aligning solutions with stakeholder needs.
- Prepared client-facing reports and presentations for institutional stakeholders, showcasing analytical and communication skills.
- Developed dashboards (Power BI, Streamlit) to support data-driven decision making for business expansion.
- Coordinated with cross-functional teams to ensure timely delivery of project objectives.

CERTIFICATION DETAIL

- Digital Marketing
- Import Export Management

- Business Analysis & Process Management
- Project Management Foundations
- Project Management Foundations: Teams
- Project Management Foundations: Communication
- Career Essentials in Data Analysis by Microsoft and LinkedIn
- Project Management Foundations: Budgets
- Project Management Foundations: Schedules
- Project Management Foundations: Requirements
- Project Management Foundations: Ethics
- Learning Data Analytics Part 2: Extending and Applying Core Knowledge
- Learning Data Analytics: 1 Foundations
- Introduction to Career Skills in Data Analytics
- Business Process Improvement