

ROLL NUMBER: P24703019

Mr. Shubham Vijay Bagade

Male

DOB

01-May-1994

TECHNICAL SKILLS

- MS Office
- Business Development
- Client Relationship Management
- Customer Engagement
- Sales Coordination
- Lead Handling
- Negotiation Skills
- CRM & Reporting
- Problem Solving
- Cross-functional Coordination
- Team Leadership
- Process Optimization

PERMANENT ADDRESS

Flat No.206, 2nd Floor, Sumangal
 Apartment, Niwara Corner, Takli
 Road, Kopargaon
 City: Ahmednagar
 State: Maharashtra
 Pincode: 423601

LANGUAGE

- MARATHI
- ENGLISH
- HINDI

Profile Verification Status

- 10th Marksheet/Certificate is not verified.
- 12th Marksheet/Certificate is not verified.
- Graduation Marksheet/Certificate is not verified.
- Aadhar Card is not verified.
- PAN Card is not verified.

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	NA	2026
Graduation	D Y PATIL UNIVERSITY	70.24	2015-Aug
Intermediate	CBSE BET-KOPARGAON AHMEDNAGAR MAHARASHTRA	69	2012-May
High School	CBSE BET-KOPARGAON AHMEDNAGAR MAHARASHTRA	77.9	2010-May

TOTAL WORK EXPERIENCE: 111 month(s)
Neptune Hospitality & Management Services

08-Dec-2014 - 18-Dec-2015

1 Years, 0 Months, 10 Days
PROFILE: F&B Assistant

- Delivered customer-focused service in a fast-paced hospitality environment.
- Maintained service quality, customer engagement and team coordination.

Jubilant FoodWorks Limited

07-Jan-2016 - 20-Nov-2016

0 Years, 10 Months, 13 Days
PROFILE: Assistant Guest Delight Manager

- Supervised daily operations, customer service, inventory management and staff coordination.
- Assisted in sales promotion activities and customer engagement initiatives.
- Trained and motivated team members to maintain operational and service standards.

Soul Konnect Hospitality LLP

23-Feb-2017 - 07-Jul-2024

7 Years, 4 Months, 14 Days
PROFILE: Operations Manager

- Managed end-to-end business operations while leading a team of 20+ employees in a customer-facing environment.
- Coordinated client servicing, vendor management, inventory control and operational workflow execution.
- Handled customer concerns, relationship management and service delivery to maintain high customer satisfaction.
- Supported revenue growth initiatives through business coordination, operational planning and cost control.

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 30 Weeks)
FOUR POINTS BY SHERATON

21-May-2013 - 20-Oct-2013

21 Weeks
PROFILE: TRAINEE

- Rotational training in F&B, FO, Housekeeping, FP, and HR departments.

- Gained hands-on exposure to hospitality operations & customer service excellence.
- Supported event management, HR documentation & guest service coordination.

BANK OF MAHARASHTRA

13-May-2025 - 15-Jul-2025

9 Weeks**PROFILE: BANKING & OPERATIONS**

- Assisted in operational workflows including ECS/NACH processing & documentation.
- Supported credit documentation, CIBIL checks & risk assessment processes.
- Contributed to audit documentation and internal reporting.

CERTIFICATION DETAIL

- Supply Chain Digitization
- KPMG Green Belt Lean Six Sigma Certificate
- Primary & Secondary Markets & Career in Securities Market
- Finlatics Equity Markets Analyst
- Business Analyst

ACHIEVEMENT DETAIL

1. Top Performer - Supply Chain Digitization (IIT Bombay - NPTEL)
2. Top 10% performers - Finlatics Equity Markets Experience Program.
3. Employee of the Month - Soul Konnect Hospitality LLP
4. Certificate of Appreciation - Domino's Pizza