

ROLL NUMBER: P24702008**Mr. Yash Kishor Kumbalwar**
Male**DOB**

14-Dec-2000

TECHNICAL SKILLS

- MS Office
- MS Project
- Minitab 17

PERMANENT ADDRESS

80. EWS, QT NO. 04, BUDHWAR
BAZAR ROAD, SOMWARI
QUARTER, SAKKARDARA,
NAGPUR
City: Nagpur
State: Maharashtra
Pincode: 440024

LANGUAGE

- ENGLISH
- HINDI
- MARATHI

Profile Verification Status

- 10th Marksheet/Certificate is not verified.
- Diploma Marksheet/Certificate is not verified.
- Graduation Marksheet/Certificate is not verified.
- Aadhar Card is not verified.
- PAN Card is not verified.
- Project / Internship details are not verified.

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-REUIM	NICMAR University, Pune	NA	2026
Graduation	RASHTRASANT TUKDOJI MAHARAJ UNIVERSITY, NAGPUR	57.2	2023-Dec
Diploma	GOVERMENT POLYTECHNIC, NAGPUR	77.85	2020-Nov
High School	MAHARASHTRA STATE BOARD	88.2	2017-Mar

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 34 Weeks)**TRUST ENGINEERING SOLUTIONS**

05-Dec-2023 - 10-Mar-2024

13 Weeks**PROFILE:** Management Trainee**Roles & Responsibilities:**

- Assisted in segmentation and targeting strategies for new product launches.
- Supported sales teams in building and maintaining strong client relationships.
- Handled customer queries and ensured high satisfaction levels through prompt resolution.
- Collaborated with senior sales executives to convert prospects into clients.
- Assisted in planning and executing digital and offline marketing campaigns.
- Monitored campaign KPIs and prepared performance reports for management review.
- Participated in structured training programs covering sales techniques, CRM tools, and product knowledge.
- Shadowed senior managers to understand business operations and strategic decision-making.
- Maintained accurate records in CRM systems (e.g., Salesforce, HubSpot).
- Analyzed sales funnel data to identify bottlenecks and suggest improvements

ELEGANZ INTERIORS LTD

19-May-2025 - 09-Jul-2025

7 Weeks**PROFILE:** PROJECT MANAGEMENT (MEP)

- Contributed to the development of **Bosch 360 Business Park, Bangalore**, supporting **sustainable and eco-friendly design solutions** while ensuring compliance with **safety regulations, building codes, and environmental standards**.
- Collaborated with **PMC teams (JLL & Cushman & Wakefield)** for smooth **project execution**, effective **stakeholder engagement**, and seamless coordination between **contractors, architects, engineers, and clients**.
- Assisted in **MEP Coordination** involving **HVAC systems, electrical layouts, and plumbing services**, while **supporting clash detection, drawing reviews**, and coordination between civil and MEP teams for efficient site execution.
- Conducted **site inspections** to monitor **work progress**, verify alignment with **engineering drawings**, and report **delays, risks, and quality issues** to senior project managers while participating in **issue resolution** and decision-making meetings.
- Maintained **project documentation**, including **BOQs, engineering drawings, change orders**, and **daily progress reports**, while supporting **project scheduling, milestone tracking**, and

resource allocation using **MS Project/Primavera**, along with gaining exposure to **Project Lifecycle Management** and **Risk Assessment**.

TRUST ENGINEERING SOLUTIONS

05-Dec-2023 - 10-Mar-2024

13 Weeks

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â€¢ **Analyzed sales** funnel data to identify bottlenecks and suggest improvements

ACHIEVEMENT DETAIL

- **First Runner Up** in Volleyball 2024.
- **Won Best Player of the Series** in Volleyball 2024.
- **Lead** Sports Event in 2023.
- **Collaborate** with the authorities (Inter-departmental) for successful organization of all the events.
- **Captain Of** Volleyball Team 2023.
- **First Runner Up** in Volleyball 2023.
- **Won overall Championship** of sports in 2023.
- **Maharashtra State-Level Athletics** Champion.
- **Gold Medal champion** Nagpur District Athletics Association.
- **Sports Member** - Mechanical Engineering Student Association **MESA** (Third Year) 2022.
- **President** - Mechanical Engineering Student Association **MESA** (Final Year) 2023.
- **Sports President** - Priyadarshini College Of Engineering, Nagpur (Final Year) 2023.
- **Member** - Anti-Ragging Committee 2023