

**ROLL NUMBER:** P25706008**Aranga Subramaniam S**

Male

**DOB**

09-Sep-2001

**TECHNICAL SKILLS**

- AutoCAD
- MS Office
- Primavera

**PERMANENT ADDRESS**

7/310, Sengulam Street,  
Veerasigamani, Sankarankovil  
City: Tenkasi  
State: Tamil Nadu  
Pincode: 627862

**LANGUAGE**

- ENGLISH
- TAMIL

**SUMMARY OF QUALIFICATION**

| Course / Programme                     | Board / University Name                                                          | CGPA/ (%) | Passing Year |
|----------------------------------------|----------------------------------------------------------------------------------|-----------|--------------|
| MBA-SEM                                | NICMAR University, Pune                                                          | 8.32      | 2027         |
| Graduation<br><i>Civil Engineering</i> | B. S. ABDUR RAHMAN CRESCENT INSTITUTE OF SCIENCE AND TECHNOLOGY,VANDALUR,CHENNAI | 80        | 2023-May     |
| Intermediate<br><i>Science (PCM)</i>   | CENTRAL BOARD OF SECONDARY EDUCATION                                             | 73.6      | 2019-May     |
| High School                            | CENTRAL BOARD OF SECONDARY EDUCATION                                             | 84.5      | 2017-Jun     |

**INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 8 Weeks)****RenewXpert Solutions Llp**

04-May-2026 - 04-Jul-2026

**8 Weeks****PROFILE:** Business Development Trainee

- **Highly motivated Business Development Intern with a strong understanding of Solar PV EPC solutions and commercial solar markets. Skilled in lead generation, client outreach, and supporting the preparation of technical-commercial proposals.**
- **Lead Generation: Screened commercial companies to identify viable solar rooftop prospects. Cold Outreach: Contacted industry decision-makers via cold calls and LinkedIn. Data Synthesis: Maintained the CRM pipeline tracking active business leads. Feasibility Analysis: Gathered client utility bills for engineering shadow analyses. Proposal Support: Assisted managers in preparing technical-commercial sales pitches. Market Research: Researched regional net metering policies and competitor pricing. Sales Support: Prospecting, Cold Outreach, CRM, Pitch Decks. Solar Knowledge: C&I Rooftop, Net Metering, PV Basics.**

**ACHIEVEMENT DETAIL**

- 1) Prepared detailed post-tension layout drawings for commercial RCC structures, ensuring compliance with IS codes and project specifications.
- 2) Designed steel connections (axial,shear, moment, base plate, and splice connections) as per BS code and Euro code, delivering accurate calculation reports for client approval.
- 3) Coordinated with structural design and site execution teams to resolve detailing and constructability issues, minimizing drawing revisions and site delays.
- 4) Optimized tendon layouts and steel connection designs to improve material efficiency without compromising structural safety.
- 5) Utilized structural software and drafting tools (MathCAD,AutoCAD, SCS, Ideastatica and Masterseries) to perform analysis, detailing, and documentation with high accuracy.