

ROLL NUMBER: P25706006**Mohammad Zaid Shaikh**

Male

DOB

03-Apr-2003

TECHNICAL SKILLS

- AutoCAD
- MS Office
- Primavera
- matlab

PERMANENT ADDRESS

Room No.90, 60 Feet Road Madina
Nagar Dharavi Mahim East Mumbai -
400017

City: Mumbai City
State: Maharashtra
Pincode: 400017

LANGUAGE

- ENGLISH
- HINDI
- MARATHI

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-SEM	NICMAR University, Pune	8.99	2027
Graduation	SAINT FRANCIS INSTITUTE OF TECHNOLOGY	69.07	2024-May
Diploma	M.H SABOO SIDDIK POLYTECHNIC	87.72	2021-Aug
High School	MAHARASHTRA STATE BOARD	74.4	2018-Mar

WORK EXPERIENCE (1 Year 1 Month)**KRYFS POWER COMPONENTS LIMITED**

03-Jun-2024 - 04-Jul-2025

1 Years, 1 Months, 1 Days**PROFILE:** Sales & Business Development

1. Delivered advanced transformer monitoring and automation solutions to DISCOMs, Indian Railways, industrial clients, and renewable energy sectors (wind & solar).
2. Led technical discussions and provided custom asset monitoring solutions, including BOLA (Better Operation and Life by Analytics), improving reliability and lifecycle management.
3. Collaborated directly with Managing Directors and IAS officers of multiple government electrical bodies for project implementation and strategic planning.
4. Played a key role in pre-sales technical pitches, client presentations, and budgetary proposals for transformer health monitoring systems
5. Conducted field visits for asset inspection, data acquisition, and successful commissioning of real-time monitoring systems.
6. Contributed to digital transformation initiatives for legacy electrical infrastructure through IoT-based solutions and condition monitoring.
7. Worked closely with cross-functional teams to ensure timely project execution, client satisfaction, and after-sales technical support.

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 9 Weeks)**Renewxpert Solutions LLP**

04-May-2026 - 10-Jul-2026

9 Weeks**PROFILE:** Project Management Intern

- Assisted in planning, scheduling, and tracking project timelines to ensure on-time delivery of deliverables
- Coordinated with cross-functional teams (technical, sales, and operations) to align project scope and resource allocation
- Prepared and maintained project documentation, including status reports, meeting minutes, and progress trackers
- Monitored project budgets and expenses, flagging variances to the project lead
- Supported risk identification and mitigation planning by tracking open issues and action items
- Conducted market/competitor research to support project planning and decision-making
- Assisted in vendor/client coordination and follow-ups to ensure smooth communication
- Used project management tools (e.g., MS Project, Trello, Excel) to update task boards and timelines
- Participated in daily/weekly stand-ups and status review meetings, contributing updates and insights
- Helped prepare presentations and reports for stakeholder and management reviews

ACHIEVEMENT DETAIL

1. Recognized by the Managing Director and General Manager of Kryfs Power Components Ltd. for building a strong client base with multi-billion-dollar companies.
2. Worked extensively with leading electrical energy companies, including private players and government DISCOMs, along with their key stakeholders.
3. Contributed significantly to business growth and enhanced the company's market presence in the power sector.
4. Presented the company's portfolio to IAS officers and Managing Directors of major utilities, including MSEB and GUVNL.
5. Built and maintained strong professional relationships with Chief Engineers of DGVCL, PGVCL, MGVL, and MSEB.