

ROLL NUMBER: P25703070**Kushagra Singh**
Male**DOB**

05-Mar-1993

TECHNICAL SKILLS

- MS Office

PERMANENT ADDRESS

C/o Pramod Singh, Defence Colony,
Cantonment, Varanasi
City: Varanasi
State: Uttar Pradesh
Pincode: 221002

LANGUAGE

- ENGLISH
- HINDI

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	8.07	2027
Graduation	COLLEGE OF ENGINEERING PUNE, MAHARASHTRA	72.8	2018-Jul
Diploma	BHARATI VIDYAPEETH JAWAHARLAL NEHRU INSTITUTE OF TECHNOLOGY, PUNE, MAHARASHTRA	64.82	2015-Jun
Intermediate	CENTRAL BOARD OF SECONDARY EDUCATION, RAIGARH, CHHATTISGARH	61.6	2010-May
High School	CENTRAL BOARD OF SECONDARY EDUCATION, RAIGARH, CHHATTISGARH	71.8	2008-May

WORK EXPERIENCE (5 Years 1 Month)**VAUTID India Private Limited**

10-Jun-2020 - 12-Jul-2025

5 Years, 1 Months, 2 Days**PROFILE:** Production Engineer, Sales Coordinator**Production Engineer (June 2020- May 2023)**

- *Managed production schedules, ensuring timely delivery of products while maintaining high quality standards.
- * Performed root cause analysis and implemented corrective actions.
- * Communication with other team members to enhance process and performance.
- * Supervised the entire production process and prepared proper documents for dispatch.
- * Train the team on best practices to optimize production and improve quality.
- * Reduced equipment downtime by performing regular maintenance checks and addressing issues promptly.
- *Led the development of a high-performing production team, resulting in a measurable increase in operational efficiency and output.

Sales Coordinator (June 2023-July 2025)

- * As a Sales Coordinator, I was responsible for supporting the sales team, ensuring smooth operations, and optimizing sales processes.
- * I was Coordinating between different departments(Sales, Production, logistics and Finance)
- * Managed Purchase Orders, Sales Orders, Invoices, and Shipping documents.
- * Communicated with Channel Partners regarding Orders, deliveries, and inquiries.
- * Resolving customer complaints and escalating issues when necessary.
- * Initiated and led process improvements that significantly enhanced the sales team's response time, resulting in higher offer-to-order conversion rates.

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 3 Weeks)**Jindal Steel and Power limited**

27-May-2014 - 23-Jun-2014

3 Weeks**PROFILE:** Summer Training

Worked as an intern to improve the efficiency of the Blast Furnace

CERTIFICATION DETAIL

- Google: Foundations of Project Management