

ROLL NUMBER: P25702040

Ashutosh Ashutosh

Male

DOB

23-Jul-2002

TECHNICAL SKILLS

- MS Office
- MS Project
- Financial Modeling
- Market Feasibility

PERMANENT ADDRESS

43/12 , Gali No-1,Mehlana Road,
 Ashok Vihar
 City: Sonipat
 State: Haryana
 Pincode: 131001

LANGUAGE

- ENGLISH
- HINDI

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-REUIM	NICMAR University, Pune	9.29	2027
Graduation	PES UNIVERSITY, BANGALORE, KARNATAKA	73.82	2023-Aug
Intermediate	CBSE BOARD,SONIPAT,HARYANA	92.8	2020-Jun
High School	CBSE BOARD, SONIPAT,HARYANA	77.8	2018-May

WORK EXPERIENCE (1 Year 8 Months)
ASHIANA HOUSING LIMITED

02-Apr-2025 - 02-Jul-2025

0 Years, 3 Months, 0 Days
PROFILE: Senior Executive

- Analyzed client requirements, budget preferences, and market availability to recommend suitable residential assets across micro-markets.
- Managed multi-channel lead pipeline, conducted site visits, and presented project value propositions to support informed buying decisions.
- Coordinated documentation, addressed client queries, and supported negotiations to facilitate smooth transaction closures.

AddRec Solutions Pvt Ltd (JLL)

15-Mar-2024 - 20-Mar-2025

1 Years, 0 Months, 5 Days
PROFILE: Senior Executive

- Analyzed client requirements and market trends to identify suitable residential and commercial investment opportunities across micro-markets.
- Conducted market research including pricing benchmarks and demand assessment to support client decision-making.
- Assisted in commercial negotiations, transaction coordination, and deal closures while mentoring interns to improve team productivity.

Bellator Media

10-Oct-2023 - 11-Mar-2024

0 Years, 5 Months, 1 Days
PROFILE: Sales Executive

- Evaluated client requirements and conducted market research to identify suitable residential and commercial property opportunities.
- Supported site evaluations, client discussions, and commercial negotiations to facilitate transaction closures.
- Maintained structured follow-ups and relationship management to drive repeat and referral business.

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 20 Weeks)
IIM Bangalore Vista 2021

01-Jun-2021 - 31-Jul-2021

8 Weeks
PROFILE: Campus Ambassador

- Acted as the campus representative to promote events, coordinate registrations, and increase student engagement for IIM Bangalore Vista 2021.

Hoovinahole Prathistana Foundation

08-Oct-2021 - 07-Nov-2021

4 Weeks
PROFILE: Corporate Social Internship

- Assisted in community outreach initiatives to promote the NGO's programs and increase participation and awareness.

Om Patterns Lam

14-Jun-2022 - 05-Aug-2022

7 Weeks**PROFILE:** Marketing Intern

- Assisted in marketing activities and conducted basic market research to understand customer preferences and competitor trends.

CERTIFICATION DETAIL

- PESIO: Basics of Marketing
- CFI: Financial Modeling and Forecasting Financial Statements
- CFI: Corporate Finance Foundation
- The Real Estate Financial Modeling Bootcamp
- Urban Land Economics and Real Estate Market Dynamics
- Introduction to Financial Accounting