

ROLL NUMBER: P25701104



Ayush Patel
Male

DOB

20-Dec-2002

TECHNICAL SKILLS

- MS Office
- MS Project
- Primavera
- IBM SPSS
- Microsoft Power BI
- Candy
- @RISK

PERMANENT ADDRESS

SWAPNIL VILLA, ADARSH VIHAR COLONY, AWALESHPUR, VARANASI
City: Varanasi
State: Uttar Pradesh
Pincode: 221106

LANGUAGE

- ENGLISH
- HINDI

INTERESTS

- Reading business books & current affairs
- Football & Cricket
- Public speaking & debate
- Arts & Craft
- Traveling & cultural exploration

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-APM	NICMAR University, Pune	8.89	2027
Graduation	COLLEGE OF AGRICULTURE, AYODHYA	80.3	2025-Jun
Intermediate	UP BOARD, UTTAR PRADESH	86.54	2021-Jul
High School	CBSE, UTTAR PRADESH	63.2	2018-May

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 15 Weeks)

Sri Vaarahi Real Assets

04-May-2026 - 04-Jul-2026

8 Weeks

PROFILE: Marketing Analytics and Digital Strategies

- Analysed 5+ performance dimensions to generate data-driven business insights.
- Conducted market & competitor analysis to evaluate trends and strategic opportunities.
- Tracked lead, engagement & performance data to identify key business trends.
- Prepared analytical reports & insights to support management decision-making.
- Supported strategic planning, execution monitoring & performance evaluation.

K. K. INDUSTRIES

01-Mar-2025 - 18-Apr-2025

6 Weeks

PROFILE: MANAGEMENT TRAINEE INTERN (PROJECT & SALES OPERATIONS)

As a Management Trainee Intern at K. K. Industries, I Collaborated with the Project & Sales Operations team to drive revenue growth while ensuring operational efficiency and quality standards. My key contributions are as follows:

- **Project Data & Performance Tracking:** Collected and analyzed operational and sales performance data to support project tracking, cost monitoring, and execution performance analysis.
- **Reporting & Dashboard Development:** Developed Excel trackers and Power BI dashboards for monitoring project progress, KPIs, and milestone adherence.
- **Schedule & Execution Support:** Tracked timelines, deliverables, and campaign execution milestones, identifying delays and ensuring timely corrective action.
- **Cross-Functional Coordination:** Coordinated with Sales, Logistics, and vendor teams to ensure smooth workflow and adherence to project schedules.
- **Process & Efficiency Improvement:** Conducted performance monitoring and variance analysis, reducing turnaround time by 15% through structured execution control.
- **Documentation & Compliance:** Maintained structured project documentation, vendor records, approvals, and execution reports to ensure process compliance.

SKILLS & EXPERTISE

- **Project Planning & Scheduling:** Skilled in managing the project lifecycle, including WBS, Gantt charts, CPM, EVM, schedule baseline development, and schedule tracking using MS Project.
- **Progress Monitoring & MIS Reporting:** Tracked execution progress and prepared MIS dashboards using Excel and Power BI to support management decision-making.
- **Cost & Resource Optimization:** Proficient in budgeting, cost control, cost variance analysis, and Value Engineering for improved ROI.
- **Risk & Quality Assurance:** Applied Six Sigma Green Belt methodologies and ISO 9001 quality tools for process improvement and risk mitigation.
- **Data Analytics & Reporting:** Proficient in Power BI, Excel, and SPSS for KPI dashboards, trend forecasting, and decision analytics.

- **Sustainability & ESG Integration:** Focused on sustainable project planning, ESG compliance, and strategic value alignment.
- **Digital Project Tools & Emerging Tech:** Proficient in Candy and @Risk software tools for smart, data-driven project management.

CERTIFICATION DETAIL

- Agriculture 4.0: The Future of Farming Technology & Agripreneurship Development (2022)
- The Intersection of Finance, Strategy, and Sustainability - Saïd Business School & University of Oxford (via Coursera)
- Data Analysis and Visualization with Power BI â€œ Microsoft (via Coursera)
- Six Sigma Green Belt Specialization â€œ Kennesaw State University (via Coursera)

ACHIEVEMENT DETAIL

- Finalist â€œ Asian Paints Smart Idea Challenge (2025)
- District Child Scientist â€œ NCSTC-DST, Govt. of India
- 1st Rank â€œ Class 12 (378 Students, Distinction)
- General Proficiency Award â€œ Sunbeam Suncity School