

ROLL NUMBER: P25701075**Varun Amar Bhanushali**

Male

DOB

13-Aug-2001

TECHNICAL SKILLS

- AutoCAD
- MS Office
- MS Project
- Primavera
- Asana

PERMANENT ADDRESS

Gurukul Nagar,yukta Apartment,flat
No 2/3, Kinhavali
City: Thane
State: Maharashtra
Pincode: 421403

LANGUAGE

- ENGLISH
- HINDI
- MARATHI
- GUJRATI

INTERESTS

- Drama & Playwriting
- Running marathons
- playing a musical instrument
- Listening to podcasts

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-APM	NICMAR University, Pune	7.01	2027
Graduation	SHIVAJIRAO S JONDHLE COLLEGE OF ENGINEERING/MAHARASHTRA	60.22	2024-Jul
Intermediate	MAHARASHTRA STATE OF HIGHER AND SECONDARY EDUCATION/THANE	60	2019-May
High School	MAHARASHTRA STATE BOARD/MURBAD	83.4	2017-Jun

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 39 Weeks)**Manish Construction**

24-Jul-2024 - 03-Feb-2025

27 Weeks**PROFILE:** Junior Engineer

- Managed construction and site activities with focus on quality and technical innovation- core values shared by pidilite.
- Performed site inspection and compliance checks on safety,material usage (adhesive,sealants , waterproofing agent) and design.
- Contributed to layout ,reinforcement detailing ,and quantity estimation - critical in optimizing chemical and adhesive solution usage
- Fostered teamwork and clear communication with workforce and cross- functional teams, similar to pidilite's strong stakeholder engagement
- Supported senior engineers in planning, execution, documentation, ensuring strong cross-functional bonds
- Communicated project goals and site instructions to workforce, bridging field and management priorities

Pidilite Industries

04-May-2026 - 26-Jul-2026

11 Weeks**PROFILE:** Business Development & Market Research

- Studied the market opportunity and go-to-market approach for launching Pidilite's raincoat business tied to new construction, covering market research, competitor benchmarking, and channel assessment
- Visited and engaged with 20+ leading real estate developers, including Lodha, Sunteck, Rustonjee, Raheja, Godrej, Kalpataru, and Rajlaxmi & Mayfair, to assess demand and adoption potential for the new product category at construction sites
- Conducted distributor visits and discussions to understand channel dynamics, sales potential, and go-to-market and Route to market feasibility
- Performed competitor analysis by mapping key players, pricing, and positioning to identify market entry opportunities
- Compiled findings into a business plan/recommendation deck presented to internal stakeholders to support a new business launch decision

CERTIFICATION DETAIL

- AUTOCAD CIVIL
- Equity Market Analyst
- Corporate Finance

ACHIEVEMENT DETAIL

- Honours in concrete technology
- Organized and promoted campus events,demonstrating leadership and community focus in line with pidilite's social responsibility initiatives
- Developed teamwork and organizational skills through consistent volunteering and student leadership roles