

ROLL NUMBER: P25700321

Devansh Dwivedi

Male

DOB

15-Apr-2003

TECHNICAL SKILLS

- AutoCAD
- MS Office

PERMANENT ADDRESS

POST OFFICE, 25/1, NICMAR
 UNIVERSITY, GATE NO.2 ,
 N.I.A_x000D_ RAM NAGAR,,
 BALEWADI RD, BANER, PUNE,
 MAHARASHTRA 411045

City: Pune

State: Maharashtra

Pincode: 411045

LANGUAGE

- HINDI
- ENGLISH

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-ACM	NICMAR University, Pune	8.07	2027
Graduation	DR. AKHILESH DAS GUPTA INSTITUTE OF PROFESSIONAL STUDIES, NEW DELHI-110056	87.9	2025-May
Intermediate	CBSE DELHI / EAST DELHI	85.6	2021-Jul
High School	CBSE DELHI / EAST DELHI	93.4	2019-May

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 60 Weeks)
TATA PROJECTS LIMITED

02-Jul-2024 - 11-Aug-2024

5 Weeks
PROFILE: N/A

N/A

GSIDC

04-May-2026 - 04-Jul-2026

8 Weeks
PROFILE: Execution

- Assisted in the execution of RCC works for the construction of a government hospital lecture hall, gaining hands-on exposure to site execution practices.
- Monitored reinforcement works for raft footing, beams, columns, and slabs, verifying reinforcement placement against structural drawings under the guidance of site engineers.
- Observed and supported raft footing and slab concreting operations, including monitoring concrete placement and recording the actual volume of concrete cast.
- Inspected formwork (shuttering) for beams and slabs prior to concreting to ensure alignment, dimensional accuracy, and construction readiness.
- Gained practical exposure to the erection and commissioning of a tower crane, understanding its role in material handling and site logistics.
- Studied construction contract documents and project specifications to understand project scope, technical requirements, and execution procedures.

ADGIPS

01-Aug-2024 - 30-Apr-2025

38 Weeks
PROFILE: Project

Aerogel

Younity

23-Oct-2024 - 12-Dec-2024

7 Weeks
PROFILE: Business Development Specialist

- Generated ₹5,000 in sales revenue through online sales and customer engagement during the internship period.
- Identified and engaged prospective customers using digital communication channels to promote Younity's products and services.
- Explained product features and benefits, addressed customer queries, and supported prospects throughout the sales process.
- Assisted in lead generation, customer follow-ups, and relationship management to improve conversion opportunities.
- Developed practical skills in sales pitching, negotiation, communication, and customer relationship management (CRM) within a remote work environment.
- Collaborated with the sales team to achieve individual and team sales objectives while maintaining accurate records of customer interactions.

CERTIFICATION DETAIL

- Civil Design on Auto CAD, STAAD.Pro, ETABS & Revit Architecture