

ROLL NUMBER: P25700300

**Adityasingh Sandipsingh
Mohane**
Male

DOB

29-Nov-2002

TECHNICAL SKILLS

- AutoCAD
- MS Office
- MS Project
- Staad Pro Software
- Primavera
- Revit

PERMANENT ADDRESS

Kirti Nagar, Akola
City: Akola
State: Maharashtra
Pincode: 444004

LANGUAGE

- English
- Hindi
- Marathi

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-ACM	NICMAR University, Pune	7.58	2027
Graduation	COLLEGE OF ENGINEERING AND TECHNOLOGY, AKOLA	70.29	2025-Jul
Intermediate	MAHARASHTRA STATE BOARD OF SECONDARY AND HIGHER SECONDARY EDUCATION, PUNE	94.5	2021-Aug
High School	MAHARASHTRA STATE BOARD OF SECONDARY AND HIGHER SECONDARY EDUCATION, PUNE	78.2	2019-Jun

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 11 Weeks)**ATAL REALTECH LTD**

20-Jun-2024 - 06-Jul-2024

2 Weeks**PROFILE:** INTERN- SITE SUPERVISION**Roles and Responsibilities:**

Assisted in daily site supervision and monitoring of construction activities under the guidance of site engineers.

Observed and learned about various construction processes including concreting, steel reinforcement, formwork, and masonry.

Gained practical exposure to interpretation of civil drawings, plans, and structural layouts.

Maintained a daily log of work progress.

Assisted in quality checks of materials used on-site (cement, aggregates, steel, etc.) as per standard procedures.

Followed site safety protocols and observed labor and equipment management on the construction site.

EZ Realty

04-May-2026 - 04-Jul-2026

8 Weeks**PROFILE:** Procurement Intern

- Made 100+ cold calls daily to connect with potential clients and generate qualified leads for residential and commercial real estate projects.
- Introduced and promoted real estate projects by explaining property features, pricing, location advantages, and investment prospects to prospective clients.
- Built and managed a pipeline of potential customers through outbound calling and lead qualification activities.
- Conducted regular follow-ups with prospective clients to strengthen relationships, resolve queries, and encourage site visits and sales conversions.
- Assisted in organizing and conducting property site visits, helping clients assess projects based on their preferences and requirements.
- Visited newly launched real estate projects to evaluate properties and add them to the company's inventory.
- Carried out market research by assessing nearby localities, infrastructure, connectivity, amenities, and growth potential from a real estate advisory perspective.
- Worked closely with the sales team to support lead generation initiatives and achieve customer engagement goals.
- Strengthened communication, negotiation, client relationship management, and market research skills in a dynamic real estate sales environment.

CERTIFICATION DETAIL

- Bentley Foundation Certificate

- Bentley Staad Pro Certificate