

ROLL NUMBER: P24703052


Harsh Pawar
Male

DOB

15-Jun-2002

TECHNICAL SKILLS

- Tableau
- Python
- R Studio
- Power BI
- MS Office
- MS Project

PERMANENT ADDRESS

802, Aman Society, Bhosalenagar,
Shivajinagar
City: Pune
State: Maharashtra
Pincode: 411007

LANGUAGE

- hindi
- English
- Marathi

INTERESTS

- Reading
- Music

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	NA	2026
Graduation	DR. VISHVANATH KARAD MIT WORLD PEACE UNIVERSITY	77.4	2023-Apr
Intermediate	MAHARASHTRA BOARD OF SECONDARY AND HIGHER SECONDARY EDUCATION	60	2020-Feb
High School	CENTRAL BOARD OF SECONDARY EDUCATION	64	2018-May

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 18 Weeks)
AGILE CAPITAL SERVICES

11-Oct-2021 - 21-Dec-2021

10 Weeks
PROFILE: BUSINESS DEVELOPMENT INTERN

Focus: Personal Finance | Wealth Management | Client Engagement

1. Conducted in-depth analysis of diverse financial products including Mutual Funds, ULIPs, Term Insurance, and Fixed Deposits to evaluate product suitability based on client risk profiles, return expectations, and prevailing market trends.
2. Designed tailored investment strategies in collaboration with senior advisors, aligning recommendations with each client's Investment Policy Statement (IPS) to achieve an optimal balance between growth, liquidity, and capital protection.
3. Delivered tax-efficient advisory solutions by recommending investments under Section 80C and related provisions, enabling eligible clients to reduce taxable income by up to 20% annually through structured financial planning.
4. Managed and retained a portfolio of 150+ clients, maintaining proactive communication and providing regular financial insights to ensure high client satisfaction and repeat engagement.
5. Led client engagement and onboarding by initiating investment conversations, presenting customized product portfolios, converting prospects into long-term clients, and ensuring full compliance with regulatory requirements.

CUMMINS INDIA (KEP)

16-Jun-2025 - 15-Aug-2025

8 Weeks
PROFILE: Supply Chain & Operations Intern

Project: Customer First – Right First Time | Focus: Reducing wrong shipments of 5C spares (Camshafts, Connecting Rods, Cylinder Blocks, Cylinder Heads & Crankshafts)

1. Identified root causes of shipment mismatches by mapping end-to-end packaging-to-dispatch processes; applied Fishbone Diagrams and Pareto Analysis to prioritize high-impact error categories and enable data-driven corrective actions.
2. Standardized packaging operations through visual SOPs, engine-model-based checklists, and structured Documentation, reducing ambiguity for a rotating contract workforce (~6-month cycles).
3. Gained comprehensive shop floor exposure across multiple plant zones to analyze spare part flow, packaging practices of look-alike parts, and quality checkpoints, improving Infrastructure layout efficiency.
4. Enhanced packaging & inventory accuracy by proposing segregation layouts, QR-based labelling, and ASN updates to minimize wrong part selection during dispatch.
5. Collaborated cross-functionally with logistics, operations, and dispatch teams to improve Teamwork, accountability, and inter-department coordination; presented findings using PowerPoint and Oracle data.

6. Developed training content and awareness material for temporary workers to reinforce SOP adherence; recommended periodic refresher sessions to address workforce turnover and knowledge gaps.
7. Analyzed error trends using MS Excel, pivot tables, and weekly dashboards to track deviations and quantify improvements; maintained daily part flow and error logs for effective Monitoring.
8. Applied Lean principles, Analytical thinking, and BASIC process mapping to drive low-cost, high-impact Optimization initiatives supporting the company's continuous improvement culture.

PUBLICATIONS DETAIL

The Social Impact of AI-Driven Decision Making in Supply Chain (Ongoing) :

Researching the use of AI in supply chain and logistics to improve ethical, transparent, and efficient decision-making. Examining the impact of AI on workforce dynamics, equity in resource distribution, risk management, and sustainability while enhancing operational effectiveness and agility in logistics systems

ACHIEVEMENT DETAIL

Leadership & Extracurricular Activities :

- **Hackathon Coordinator** – MIT-WPU Pune (Nov 2022 – Dec 2022): Managed logistics and operations for a state-level supply chain hackathon with 21+ teams.
- **Ideathon Team Member** – MIT-WPU Pune (Jan 2021 – Feb 2021): Assisted in planning and execution of creative business solution events.
- **Logistics Crew** – TECHNIKALA, NICMAR University (Jan 2025 – Mar 2025): Supported event logistics and on-ground coordination.
- **Class Representative** – MBA Program Batch 2024-26