

ROLL NUMBER: P24703038



Shardul Konde
Male

DOB

24-Jun-2001

TECHNICAL SKILLS

- MS Office

PERMANENT ADDRESS

Plot No. 10 Kadu Layout Panchawati
Katol, Nagpur 441302
City: Nagpur
State: Maharashtra
Pincode: 441302

LANGUAGE

- Hindi
- English

INTERESTS

- Reading

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	NA	2026
Graduation	G.H RAISONI INSTITUTE OF ENGINEERING AND TECHNOLOGY NAGPUR	78.10	2023-Jun
Intermediate	STATE BOARD OF MAHARASHTRA	54.15	2019-May
High School	CENTRAL BOARD OF SECONDARY EDUCATION	79.80	2017-Jun

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 8 Weeks)

B2B Genie

12-May-2025 - 12-Jul-2025

8 Weeks

PROFILE: Product Development Intern

Roles & Responsibilities:

- Analyzed pricing trends, demand patterns, and cost structures to support business feasibility assessments and strategic decision-making.
- Conducted extensive primary research with 250+ manufacturers and dealers, generating data-driven insights to evaluate market opportunities and business viability.
- Performed in-depth data analysis and mining to identify trends, inefficiencies, and growth opportunities, supporting management in strategic planning.
- Developed structured Excel-based analyses for tracking cost drivers, pricing scenarios, and demand forecasts, aiding in financial decision-making.
- Supported preparation of business reports and presentations, translating complex data into clear, actionable insights for stakeholders.
- Collaborated with cross-functional teams (Sales, Marketing, R&D) to align business strategies with market insights and operational capabilities.
- Gained exposure to large-scale manufacturing operations (700 MT/month), understanding cost structures, operational dependencies, and financial implications.
- Assisted in tracking key performance and cost metrics, contributing to budget monitoring and variance understanding.
- Maintained organized datasets and documentation to support reporting, analysis, and informed decision-making.

Research Project

Barriers in Quick Commerce: A Sustainable Framework"

- Conducted primary research on operational barriers in India's quick commerce industry using data from 100 Q-commerce professionals across supply chain, logistics, operations, and technology functions.
- Designed and analyzed a 100-item structured questionnaire using IBM SPSS and Exploratory Factor Analysis (EFA) to identify critical operational challenges in Q-commerce.
- Identified and classified 10 major operational barrier factors including financial strain, last-mile delivery inefficiencies, workforce management, inventory disruptions, and customer expectation pressures.
- Developed a Composite Barrier Severity Index (CBSI) to prioritize business-critical operational risks and recommend strategic interventions.
- Proposed system-level managerial recommendations focused on profitability optimization, technology integration, workforce retention, and supply chain resilience.

CERTIFICATION DETAIL

- Financial Analyst | Udemy

- The Fundamentals of Digital Marketing | Google