

ROLL NUMBER: P24703019


Shubham Vijay Bagade
Male

DOB

01-May-1994

TECHNICAL SKILLS

- MS Office
- Business Development
- Client Relationship Management
- Customer Engagement
- Sales Coordination
- Lead Handling
- Negotiation Skills
- CRM & Reporting
- Problem Solving
- Cross-fuctional Corrdination
- Team Leadership

PERMANENT ADDRESS

Flat No.206, 2nd Floor, Sumangal
 Apartment, Niwara Corner, Takli
 Road, Kopargaon
 City: Ahmednagar
 State: Maharashtra
 Pincode: 423601

LANGUAGE

- Hindi
- English

INTERESTS

- Music

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-NBS	NICMAR University, Pune	NA	2026
Graduation	SCHOOL OF HOSPITALITY & TOURISM STUDIES NAVI MUMBAI	70.24	2015-Aug
Intermediate	CBSE BET-KOPARGAON AHMEDNAGAR MAHARASHTRA	69.00	2012-May
High School	CBSE BET-KOPARGAON AHMEDNAGAR MAHARASHTRA	77.90	2010-May

WORK EXPERIENCE (9 Years 3 Months)
Neptune Hospitality & Management Services

08-Dec-2014 - 15-Dec-2015

1 Years, 0 Months, 7 Days
PROFILE: F&B Assistant

Description:

- Delivered customer-focused service in a fast-paced hospitality environment.
- Maintained service quality, customer engagement and team coordination.

Jubilant FoodWorks Limited

07-Jan-2016 - 20-Nov-2016

0 Years, 10 Months, 13 Days
PROFILE: Assistant Guest Delight Manager

Description:

- Supervised daily operations, customer service, inventory management and staff coordination.
- Assisted in sales promotion activities and customer engagement initiatives.
- Trained and motivated team members to maintain operational and service standards.

Soul Konnect Hospitality LLP

13-Feb-2017 - 07-Jul-2024

7 Years, 4 Months, 24 Days
PROFILE: Operations Manager

Description:

- Managed end-to-end business operations while leading a team of 20+ employees in a customer-facing environment.
- Coordinated client servicing, vendor management, inventory control and operational workflow execution.
- Handled customer concerns, relationship management and service delivery to maintain high customer satisfaction.
- Supported revenue growth initiatives through business coordination, operational planning and cost control.

CERTIFICATION DETAIL

- Supply Chain Digitization
- KPMG Green Belt Lean Six Sigma Certificate
- Primary & Secondary Markets & Career in Securities Market
- Finlatics Equity Markets Analyst
- Business Analyst

ACHIEVEMENT DETAIL

1. Top Performer - Supply Chain Digitization (IIT Bombay - NPTEL)

2. Top 10% performers - Finlatics Equity Markets Experience Program.
3. Employee of the Month - Soul Konnect Hospitality LLP
4. Certificate of Appreciation - Domino's Pizza