

ROLL NUMBER: P24702008**Yash Kishor Kumbalwar**

Male

DOB

14-Dec-2000

TECHNICAL SKILLS

- Minitab 17
- Ms office
- Ms Project

PERMANENT ADDRESS

80. EWS, QT NO. 04, BUDHWAR
BAZAR ROAD,SOMWARI
QUARTER, SAKKARDARA,
NAGPUR

City: Nagpur

State: Maharashtra

Pincode: 440024

LANGUAGE

- Hindi
- English

INTERESTS

- Music

SUMMARY OF QUALIFICATION

Course / Programme	Board / University Name	CGPA/ (%)	Passing Year
MBA-REUIM	NICMAR University, Pune	NA	2026
Graduation	PRIYADARSHINI COLLEGE OF ENGINEERING, NAGPUR	57.20	2023-Dec
Diploma	GOVERMENT POLYTECHNIC, NAGPUR	77.85	2020-Nov
High School	MAHARASHTRA STATE BOARD	88.20	2017-Mar

INTERNSHIP / PROFESSIONAL TRAINING (Total Duration: 21 Weeks)**TRUST ENGINEERING SOLUTIONS**

05-Dec-2023 - 10-Mar-2024

13 Weeks**PROFILE:** Management Trainee**Roles & Responsibilities:**

- Assisted in segmentation and targeting strategies for new product launches.
- Supported sales teams in building and maintaining strong client relationships.
- Handled customer queries and ensured high satisfaction levels through prompt resolution.
- Collaborated with senior sales executives to convert prospects into clients.
- Assisted in planning and executing digital and offline marketing campaigns.
- Monitored campaign KPIs and prepared performance reports for management review.
- Participated in structured training programs covering sales techniques, CRM tools, and product knowledge.
- Shadowed senior managers to understand business operations and strategic decision-making.
- Maintained accurate records in CRM systems (e.g., Salesforce, HubSpot).
- Analyzed sales funnel data to identify bottlenecks and suggest improvements

ELEGANZ INTERIORS LTD

19-May-2025 - 09-Jul-2025

7 Weeks**PROFILE:** PROJECT MANAGEMENT (MEP)**Roles & Responsibilities:**

- Contributed to the development of Bosch 360 Business Park, Bangalore, supporting sustainable and eco-friendly design solutions while ensuring compliance with safety regulations, building codes, and environmental standards.
- Collaborated with PMC teams (JLL & Cushman & Wakefield) for smooth project execution, effective stakeholder engagement, and seamless coordination between contractors, architects, engineers, and clients.
- Assisted in MEP Coordination involving HVAC systems, electrical layouts, and plumbing services, while supporting clash detection, drawing reviews, and coordination between civil and MEP teams for efficient site execution.
- Conducted site inspections to monitor work progress, verify alignment with engineering drawings, and report delays, risks, and quality issues to senior project managers while participating in issue resolution and decision-making meetings.
- Maintained project documentation, including BOQs, engineering drawings, change orders, and daily progress reports, while supporting project scheduling, milestone tracking, and resource allocation using MS Project/Primavera, along with gaining exposure to Project Lifecycle Management and Risk Assessment.

PUBLICATIONS DETAIL

- AUTOMATION OF SPRING LOAD TESTING MACHINE - **CONFAB 360 DEGREE GLOBAL CONFERENCE**
- CAD MODELLING OF AUTOMATED SPRING LOAD TESTING MACHINE - **IJRASET INTERNATIONAL JOURNAL**

ACHIEVEMENT DETAIL

- First Runner Up in Volleyball 2024.
- Won Best Player of the Series in Volleyball 2024.
- Lead Sports Event in 2023.
- Collaborate with the authorities (Inter-departmental) for successful organization of all the events.
- Captain Of Volleyball Team 2023.
- First Runner Up in Volleyball 2023.
- Won overall Championship of sports in 2023.
- Maharashtra State-Level Athletics Champion.
- Gold Medal champion Nagpur District Athletics Association.
- Sports Member - Mechanical Engineering Student Association MESA (Third Year) 2022.
- President - Mechanical Engineering Student Association MESA (Final Year) 2023.
- Sports President - Priyadarshini College Of Engineering, Nagpur (Final Year) 2023.
- Member - Anti-Ragging Committee 2023